

Sacred Heart Hospital
900 West Clairemont Avenue
Eau Claire, WI 54701
(715) 839-4121

Type: GMS
Control: Religious Organization
Fiscal Year: 07/01/01 to 06/30/02

County: Eau Claire
Analysis Area: West Central (5A)
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	70.0%	57.4%	1.22	40.7%	1.72	58.9%	1.19	64.3%	1.09
Obstetrics	29.5%	39.6%	0.75	25.7%	1.15	37.0%	0.80	46.4%	0.64
Pediatrics	. %	48.0%	.	19.5%	.	71.9%	.	. %	.
Total hospital	61.6%	55.9%	1.10	40.7%	1.51	54.5%	1.13	58.1%	1.06
Average Census (Patients)									
Adult medical-surgical	70.0	30.4	2.30	14.0	5.01	46.2	1.51	66.3	1.06
Obstetrics	7.7	3.9	1.99	1.5	4.98	7.1	1.07	7.0	1.10
Pediatrics	0.0	1.8	0.00	0.1	0.00	7.0	0.00	0.0	.
Total hospital	120.7	55.4	2.18	21.3	5.67	95.6	1.26	109.2	1.11
Average Length of Stay (Days)									
Adult medical-surgical	4.6	3.9	1.16	3.2	1.42	3.9	1.16	4.3	1.07
Obstetrics	2.3	2.4	0.94	2.3	1.00	2.5	0.92	2.3	0.99
Pediatrics	.	2.4	.	2.1	.	2.4	.	.	.
Total hospital	5.0	4.3	1.16	3.3	1.51	4.2	1.19	4.8	1.05
Surgical Operations									
Inpatient	2,459	1,424	1.73	546	4.51	2,628	0.94	2,706	0.91
Outpatient	3,132	3,187	0.98	1,316	2.38	6,440	0.49	3,484	0.90
Inpatient as % of all surgeries	44.0%	30.9%	1.42	29.3%	1.50	29.0%	1.52	43.7%	1.01
Outpatient Visits									
Non-emergency visits	117,882	75,046	1.57	34,358	3.43	146,359	0.81	86,997	1.36
Emergency visits	24,083	14,086	1.71	6,829	3.53	23,160	1.04	23,594	1.02
Full-time Equivalents (FTEs)									
Administrators	6.0	14.8	0.40	9.4	0.64	27.8	0.22	5.0	1.20
Nurses, licensed	234.9	160.1	1.47	68.9	3.41	263.7	0.89	229.7	1.02
Ancillary nursing personnel	115.6	54.3	2.13	29.3	3.95	97.2	1.19	48.1	2.40
All other personnel	524.1	384.2	1.36	155.7	3.37	661.5	0.79	566.3	0.93
Total FTEs	880.6	613.5	1.44	263.3	3.34	1050.2	0.84	849.1	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.9	14.6	0.20	20.7	0.14	15.4	0.19	2.7	1.05
Nurses, licensed	113.1	157.9	0.72	151.1	0.75	146.0	0.77	125.8	0.90
Ancillary nursing personnel	55.7	53.6	1.04	64.1	0.87	53.8	1.03	26.3	2.11
All other personnel	252.4	378.9	0.67	341.3	0.74	366.2	0.69	310.2	0.81
Total FTEs	424.0	605.0	0.70	577.2	0.73	581.4	0.73	465.1	0.91

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	196	Health maintenance		Beds set up and staffed	0	Bassinets	15
Discharges	8,882	organization (HMO)	Yes	Discharges	0	Total births	1,041
Inpatient days	44,073	Preferred Provider		Inpatient days	0	Newborn days	2,078
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	100	5,603	25,533	70.0%	70.0	4.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	1	24	519	5,764	65.8%	15.8	11.1
Hospice	5	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	26	1,241	2,803	29.5%	7.7	2.3
Psychiatric	1	29	1,309	6,772	64.0%	18.6	5.2
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	12	127	2,819	64.4%	7.7	22.2
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	2	5	83	382	20.9%	1.0	4.6
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	6	0	6.0	Radiological services personnel	30	32	44.2
Physicians and dentists	2	0	2.0	Occupational therapists	7	10	11.1
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	5	2.6
Registered nurses	111	195	205.7	Physical therapists	8	18	15.1
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	4	6	5.5
Licensed practical nurses	18	22	29.2	Recreational therapists	1	0	1.0
Ancillary nursing personnel	83	104	115.6	Psychologists	0	0	0.0
Physician assistants	1	0	1.0	Social workers	4	5	5.9
Nurse Practitioners	0	0	0.0	All other health professionals	115	40	132.4
Medical records personnel	13	1	13.0	All other personnel	183	92	220.3
Pharmacy personnel	16	19	19.2				
Clinical laboratory personnel	36	24	50.9	TOTAL	639	573	880.6

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$164,270,939	Cash and cash equivalents	\$3,378,096	Current liabilities	\$12,678,247
Less deductions	70,726,848	Net Patient receivables	15,932,433	Long-term debt	15,764,645
Net patient revenue	93,544,091	Other receivables	223,581	Other liabilities	380,790
Plus other revenue	3,316,931	Land, bldgs and equip: Net	35,231,330	Subtotal	28,823,682
Total revenue	96,861,022	Other assets	94,350,794		
Less expenses	89,005,178			Unrestricted fund balance	120,292,552
Nonoperating gains/losses	2,009,269	Total Assets	\$149,116,234	Total liabilities & fund balance	\$149,116,234
Net Income	\$9,865,113			Restricted fund balances	\$6,249,541

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$74,924,457]	45.6%	41.7%	1.09	43.8%	1.04	38.9%	1.17	45.6%	1.00
Medical Assistance [\$14,851,317]	9.0%	9.0%	1.00	7.8%	1.16	9.9%	0.91	7.8%	1.15
Commercial [\$59,129,780]	36.0%	43.2%	0.83	42.3%	0.85	46.4%	0.77	36.1%	1.00
All other [\$15,365,385]	9.4%	6.1%	1.53	6.1%	1.53	4.7%	1.99	10.5%	0.89
Deductions as % of Total Gross Patient Revenue									
Medicare [\$42,516,030]	25.9%	23.7%	1.09	23.2%	1.12	23.7%	1.09	24.0%	1.08
Medical Assistance [\$11,573,637]	7.0%	6.0%	1.18	4.9%	1.43	6.5%	1.09	5.7%	1.25
Commercial [\$13,242,025]	8.1%	9.4%	0.86	6.5%	1.25	11.7%	0.69	7.5%	1.08
Charity care [\$2,501,363]	1.5%	1.2%	1.26	0.8%	1.88	0.9%	1.64	1.1%	1.33
All other [\$893,793]	0.5%	1.4%	0.38	1.0%	0.53	1.4%	0.39	1.0%	0.56
Total deductions [\$70,726,848]	43.1%	41.7%	1.03	36.4%	1.18	44.2%	0.97	39.3%	1.10
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.4%	5.1%	0.67	3.2%	1.06	8.1%	0.42	3.7%	0.93
Net gains/losses as % of net income	20.4%	5.3%	3.84	5.8%	3.52	7.0%	2.92	39.6%	0.51
Expenses as % of Total Expenses									
Salary/fringe benefit[\$47,237,468]	53.1%	47.8%	1.11	52.1%	1.02	46.6%	1.14	52.8%	1.01
Supplies and services[\$33,160,913]	37.3%	40.5%	0.92	36.4%	1.02	41.6%	0.90	36.8%	1.01
Capital component [\$6,194,797]	7.0%	8.7%	0.80	8.1%	0.86	8.7%	0.80	7.1%	0.97
Bad debt [\$2,412,000]	2.7%	3.0%	0.91	3.4%	0.79	3.1%	0.87	3.2%	0.84
Fiscal Statistics									
Operating margin	8.1%	6.1%	1.34	9.2%	0.88	7.1%	1.15	10.3%	0.79
Total hospital profit margin	10.0%	6.4%	1.57	9.7%	1.03	7.6%	1.32	16.0%	0.62
Return on equity	8.2%	10.0%	0.82	12.2%	0.67	11.1%	0.74	13.3%	0.62
Current ratio	1.7	2.5	0.68	3.0	0.58	2.3	0.75	1.8	0.95
Days in net patient accounts receivable	62.2	57.8	1.07	61.1	1.02	66.1	0.94	.	.
Average payment period	54.9	52.6	1.05	48.8	1.13	53.9	1.02	61.2	0.90
Equity financing	80.7%	56.2%	1.43	65.6%	1.23	60.2%	1.34	79.1%	1.02
Long-term debt to equity ratio	0.1	0.5	0.28	0.3	0.40	0.4	0.34	0.1	0.88
Times interest earned	12.2	5.0	2.43	9.2	1.32	5.8	2.12	17.0	0.72
Total asset turnover	0.6	0.9	0.74	0.8	0.79	0.9	0.74	0.6	1.05
Average age of plant: years	9.1	9.5	0.95	9.3	0.97	9.8	0.92	10.3	0.88
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	12.1%	.
Output gross rev (% of total gross pt. rev)	42.4%	44.1%	0.96	53.4%	0.79	46.2%	0.92	40.8%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,233	\$7,870	0.79	\$5,095	1.22	\$7,095	0.88	\$6,048	1.03
Inpatient net revenue per day	\$1,255	\$1,834	0.68	\$1,516	0.83	\$1,690	0.74	\$1,280	0.98
Outpatient net rev per visit	\$273	\$343	0.80	\$342	0.80	\$316	0.86	\$293	0.93